



EXCELLENCE • CANADA

improving performance, recognizing excellence | améliorer le rendement, reconnaître l'excellence

## 2022 Partners Benefits



Full Speed Ahead

## 2022 Partners in Excellence Annual Benefits Chart

	PARTNERSHIP LEVEL				
	Governors' Circle	Elite	Premiere	Builder	Network
<b>ANNUAL FEE</b>	<b>\$30,000</b>	<b>\$20,000</b>	<b>\$15,000</b>	<b>\$5,500</b>	<b>\$1,500</b>
<b>ANNUAL BENEFITS:</b>					
Service Credits ( <i>valued at \$5,995 each</i> )	<b>7</b>	<b>4</b>	<b>3</b>	<b>1</b>	
Partner Discounts	<b>25%</b>	<b>20%</b>	<b>15%</b>	<b>10%</b>	<b>5%</b>
Seats at the Performance Excellence and Canada Awards for Excellence Ceremony ( <i>value of \$700 each</i> )	<b>3</b>	<b>2</b>	<b>1</b>		
Seat on Board of Governors and Thought Leaders' Round Table	<b>✓</b>				
Inter-company peer-to-peer meetings arranged to discuss best practices	<b>✓</b>				
Your product and service offerings promoted to the Excellence Canada community through newsletter or email blast	<b>✓</b>	<b>✓</b>	<b>✓</b>		
Staff participation on Verification teams for Excellence Canada certification and <i>Canada Awards for Excellence</i>	<b>✓</b>	<b>✓</b>	<b>✓</b>		
Verifier training and mentoring	<b>✓</b>	<b>✓</b>	<b>✓</b>		
Front of the line priority status on all your requests for coaching, training, and mentoring by our subject matter experts	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	
Participation in and/or hosting of Regional Networking Meetings	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Your choice of Standard and Implementation Guide: Organizational Excellence Standard, Mental Health at Work, Healthy Workplace, or Financial Wellness	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Organization logo and listing on Excellence Canada website as a Partner in Excellence and a supporter of the Excellence Movement	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Framed Partner in Excellence Certificate and logo for use on stationery, website, and marketing materials	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>

## Partner Service Credits

**Partner Service Credits\*** are valued at the non-partner price of \$5,995. Credits may be redeemed within 12 months of the partnership enrolment or renewal date and each credit may be exchanged for any one of the following services. An organization may use multiple credits on one thing, e.g., multiple virtual or in-house training sessions or multiple coaching days.

- **Virtual\* or In-House Training Session** for up to 20 people. More than 30 topics to choose from the Excellence Canada Training Curriculum to develop internal skills and capacity vital to your success. *(See Schedule B)*
- **Virtual\* or In-House Coaching/Assessment** – up to one full day with a subject matter expert dedicated to addressing your specific needs along your Journey to Excellence, including planning, facilitated workshops, self-assessments, preliminary assessment, mock assessments, and personal coaching.
- **Certified Excellence Professional® (CEP) Enrolment** – full registration fee for one person including all related training, review, assignments, and the first year of certification. Inquire about an enterprise license for unlimited participants.
- **Excellence Canada Surveys:**
  - ❖ Customer Satisfaction Survey and Report
  - ❖ Employee Mental Health Assessment Survey and Report
  - ❖ Remote Work and Pandemic Planning Survey and Report
  - ❖ Total Employee Experience Survey and Report

Online survey for up to 250 customers with aggregate report of results and high-level recommendations for improvement (additional cost prorated over 250 customers)

## Partner Discounts

**Partner Discounts** may be applied to the non-partner pricing of the following products and services:

- Certification Fees (Submission and Verification)
- Virtual\* or In-House Training Sessions
- Virtual\* or In-House Consulting/Coaching Sessions
- Public Training Session Enrolments
- Webinars and Recorded Training Products
- **Certified Excellence Professional® (CEP) Enrolments**
- Customer Satisfaction Survey and Recommendations Report
- Employee Mental Health Assessment Survey and Report
- Remote Work and Pandemic Planning Survey and Report
- Total Employee Experience Survey and Recommendations Report

*Note: Partner discounts are not applicable on the Organizational Excellence Standard Start Up package and Baseline Assessment.*

\*Partner Service Credits expire at the end of the partnership year. Partner Credits have no cash value and unused credits will not be refunded. Approved travel and accommodation expenses, if any, incurred in the delivery of services are extra and charged back at cost.

\*Virtual training/coaching sessions will be conducted until it is safe to meet in small groups in-person.

## SCHEDULE B

### Excellence Canada Curriculum *Most Popular Training for In-House Delivery*

#### Courses

A Strategic Approach to Quality, Innovation, and Wellness	Measuring Key Processes and Establishing Performance Indicators
Accessibility Awareness and Team Building	Mental Health at Work & Mental Health First Aid
Advanced Process Tools	Partner and Supplier Focus
Conducting Organizational Assessments	Project Management
Current State Process Mapping	Process Improvement Tools
Customer Experience	Quality Function Deployment
Delivering Excellent Presentations	Recognition and People Involvement Strategies
Desired State Process Mapping	Risk Management
Employee Happiness	Root Cause Analysis
Fact-Based Decision Making	Six Sigma
Implementing AODA	Social Media Tools
Innovation	Strategic Healthy Workplaces
Introduction to Process Improvement	Strategy & Planning
Leading Change Management	Superb Customer Service
Lean Techniques	The Cost of Quality
Managing the Multi-Generational Workplace	Telling Valuable Stories with your Survey Data
	Work-Life Balance

#### Programs

Certified Excellence Professional® (Designation)	Certificate in People Engagement & Wellness (Certificate)
Certificate in Process Management (Certificate)	Certificate in Customer Focus (Certificate)
Certificate in Leadership, Strategy & Planning (Certificate)	