

Partners in Excellence

Annual Benefits Chart

	PARTNERSHIP LEVEL				
	Governors' Circle	Elite	Premiere	Builder	Network
ANNUAL FEE	\$30,000	\$20,000	\$13,500	\$5,500	\$1,500
ANNUAL BENEFITS:					
Service Credits (<i>valued at \$5,995 each</i>)	8	5	3	1	-
Partner Discounts	40%	33%	25%	15%	10%
Seats at the Performance Excellence and Canada Awards for Excellence Ceremony (<i>value of \$700 each</i>)	3	2	1	-	-
Seat on Board of Governors and Thought Leaders' Roundtable	✓				
Inter-company peer-to-peer meetings arranged to discuss best-practices	✓				
Your product and service offerings promoted to the Excellence Canada community through newsletter or email blast	✓	✓	✓		
Staff participation on Verification teams at for Excellence Canada certification and Canada Awards for Excellence	✓	✓	✓		
Verifier training and mentoring	✓	✓	✓		
Front-of-the-line priority status on all your requests for coaching, training, and mentoring by our subject matter experts	✓	✓	✓	✓	
Participation in and/or hosting of Regional Networking Meetings	✓	✓	✓	✓	✓
Your choice of Standard and Implementation Guide: Excellence, Innovation and Wellness®, Mental Health at Work®, or Healthy Workplace®	✓	✓	✓	✓	✓
Organizational logo and listing on Excellence Canada website as a Partner in Excellence and a supporter of the Excellence Movement	✓	✓	✓	✓	✓
Framed Partner in Excellence Certificate and logo for use on stationery, website, and marketing materials	✓	✓	✓	✓	✓
Access to Partners' on-line resources	✓	✓	✓	✓	✓
YourWorkplace Magazine or e-Zine Subscription – Full year of valuable insights and articles	✓	✓	✓	✓	✓

Partner Service Credits

Partner Service Credits* are valued at the non-partner price of \$5,995. Credits may be redeemed within 12 months of the partnership enrolment or renewal date and each credit may be exchanged for any one of the following services. An organization may use multiple credits on one thing, e.g., multiple in-house training sessions or multiple coaching days.

- **In-House Training Session** for up to 20 people. More than 30 topics to choose from the Excellence Canada Training Curriculum to develop internal skills and capacity vital to your success. (See Schedule B)
- **In-House Coaching Session** – up to one full day with a subject matter expert dedicated to addressing your specific needs along your Journey to Excellence, including planning, facilitated workshops, self-assessments, mock assessments, and personal coaching.
- **Certified Excellence Professional® (CEP) Enrolment** - full registration fee for one person including all related training, review, assignments, and certification. Inquire about an enterprise license for unlimited participants.
- **Customer Satisfaction Survey and Report** – online survey for up to 250 customers with aggregate report of results and high-level recommendations for improvement (additional cost prorated over 250 customers)
- **Employee Engagement Survey and Report** – online survey for up to 250 employees with aggregate report of results and high-level recommendations for improvement (additional cost prorated over 250 employees)

Partner Discounts

Partner Discounts may be applied to the non-partner pricing of the following products and services:

- Certification Fees (Submission & Verification)
- In-House Training Sessions
- In-House Consulting/Coaching Sessions
- Public Training Session Enrolments
- Webinars and Recorded Training Products
- Certified Excellence Professional® (CEP) Enrolments
- Customer Satisfaction Survey and Recommendations Reports
- Employee Engagement Survey and Recommendations Reports

**Partner Service Credits expire at the end of the partnership year. Partner Credits have no cash value and unused credits will not be refunded. Approved travel and accommodation expenses, if any, incurred in the delivery of services are extra and charged back at cost.*

Schedule B

Excellence Canada Curriculum Examples of Most Popular Training for In-House Delivery

A Strategic Approach to Quality, Innovation, and Wellness
Accessibility Awareness and Team Building
Advanced Process Tools
Conducting Organizational Assessments
Current State Process Mapping
Customer Experience
Desired State Process Mapping
Employee Happiness
Fact-Based Decision Making
Implementing AODA
Innovation
Introduction to Process Improvement
Leading Change Management
Lean Techniques
Managing the Multi-Generational Workplace
Measuring Key Processes and Establishing Performance Indicators
Mental Health at Work
Mental Health First Aid
Partner and Supplier Focus
Project Management
Process Improvement Tools
Quality Function Deployment
Recognition and People Involvement Strategies
Risk Management
Root Cause Analysis
Six Sigma
Social Media Tools
Strategic Healthy Workplaces
Understanding Strategic Planning
Superb Customer Service
The Cost of Quality
Work-Life Balance