



2023 Partners Benefits

Full Speed Ahead



EXCELLENCE • CANADA

improving performance, recognizing excellence | améliorer le rendement, reconnaître l'excellence

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2023 Partners in Excellence Annual Benefits Chart

	PARTNERSHIP LEVEL				
	Governors' Circle	Elite	Premiere	Builder	Network
ANNUAL FEE	\$30,000	\$20,000	\$15,000	\$5,500	\$1,500
ANNUAL BENEFITS:					
Service Credits (<i>valued at \$5,995 each</i>)	7	4	3	1	
Partner Discounts	25%	20%	15%	10%	5%
Seats at the Performance Excellence and Canada Awards for Excellence Ceremony (<i>value of \$700 each</i>)	3	2	1		
Seat on Board of Governors and Thought Leaders' Round Table	✓				
Inter-company peer-to-peer meetings arranged to discuss best practices	✓				
Your product and service offerings promoted to the Excellence Canada community through newsletter or email blast	✓	✓	✓		
Staff participation on Verification teams for Excellence Canada certification and <i>Canada Awards for Excellence</i>	✓	✓	✓		
Verifier training and mentoring	✓	✓	✓		
Front of the line priority status on all your requests for coaching, training, and mentoring by our subject matter experts	✓	✓	✓	✓	
Participation in and/or hosting of Regional Networking Meetings	✓	✓	✓	✓	✓
Your choice of Standard and Implementation Guide: Organizational Excellence Standard, Mental Health at Work, Healthy Workplace, or Financial Wellness	✓	✓	✓	✓	✓
Organization logo and listing on Excellence Canada website as a Partner in Excellence and a supporter of the Excellence Movement	✓	✓	✓	✓	✓
Framed Partner in Excellence Certificate and logo for use on stationery, website, and marketing materials	✓	✓	✓	✓	✓

Partner Service Credits

Partner Service Credits* are valued at the non-partner price of \$5,995. Credits may be redeemed within 12 months of the partnership enrolment or renewal date and each credit may be exchanged for any one of the following services. An organization may use multiple credits on one thing, e.g., multiple virtual or in-house training sessions or multiple coaching days.

- **Virtual* or In-House Training Session** for up to 20 people. More than 30 topics to choose from the Excellence Canada Training Curriculum to develop internal skills and capacity vital to your success.
- **Virtual* or In-House Coaching/Assessment** – up to one full day with a subject matter expert dedicated to addressing your specific needs along your Journey to Excellence, including planning, facilitated workshops, self-assessments, preliminary assessment, mock assessments, and personal coaching.
- **Certified Excellence Professional® (CEP) Enrolment** – full registration fee for one person including all related training, review, assignments, and the first year of certification. Inquire about an enterprise license for unlimited participants.
- **Excellence Canada Surveys:**
 - ❖ Customer Satisfaction Survey and Report
 - ❖ Employee Mental Health Assessment Survey and Report
 - ❖ Remote Work and Pandemic Planning Survey and Report
 - ❖ Total Employee Experience Survey and Report

Online survey for up to 250 customers with aggregate report of results and high-level recommendations for improvement (additional cost prorated over 250 customers)

Partner Discounts

Partner Discounts may be applied to the non-partner pricing of the following products and services:

- Certification Fees (Submission and Verification)
- Virtual* or In-House Training Sessions
- Virtual* or In-House Consulting/Coaching Sessions
- Public Training Session Enrolments
- Webinars and Recorded Training Products
- **Certified Excellence Professional® (CEP) Enrolments**
- Customer Satisfaction Survey and Recommendations Report
- Employee Mental Health Assessment Survey and Report
- Remote Work and Pandemic Planning Survey and Report
- Total Employee Experience Survey and Recommendations Report

Note: Partner discounts are not applicable on the Organizational Excellence Standard Start Up package and Baseline Assessment.

*Partner Service Credits expire at the end of the partnership year. Partner Credits have no cash value and unused credits will not be refunded. Approved travel and accommodation expenses, if any, incurred in the delivery of services are extra and charged back at cost.

*Virtual training/coaching sessions will be conducted until it is safe to meet in small groups in-person.